

Case IQ

WWW.CASEIQ.COM

Case IQ Solutions

HCP/HCO Engagements

Discover Case IQ's* HCP/HCO Engagement Compliance Solutions

Stronger Prevention and Detection using Automation and Data Analytics

Welcome to the next generation of compliance effectiveness with Case IQ's HCP/HCO engagement compliance solutions. Deploy Case IQ's advanced automation and data analytics to manage needs assessment approvals for HCP consultant and speaker engagements and HCO grants, sponsorships, and donations and to monitor 100% of your HCP/HCO payment data from your financial systems, and better prevent and detect risks of kickbacks, corruption, fraud, embezzlement, conflicts of interest and sanctions violations.

Features

Needs Assessment Approval Workflows

- **Operationalize Your Needs Assessment Policies Using Technology**
Ensure transparency and accountability by tracking and approving the engagement of HCPs and the giving of external funding to HCOs through their entire lifecycle, from needs assessment to contracting and proof of performance. Case IQ empowers you to operationalize your compliance policies and procedures through technology, while empowering your business to safely engage with HCPs and HCOs globally. Our advanced reporting dashboards also allow you to effectively monitor your activities in real-time.
- **Guided Compliance**
Navigate the complex landscape of HCP/HCO engagements with ease. Our software offers pre-built template forms, definitions and guidance that are fully customizable to your specific organization, providing employees with on-the-spot training whenever they need it.
- **Automated HCP/HCO Master Data, Profiling and FMV**
Manage your HCP/HCO master data natively within the platform or integrate with HCP master data from Veeva Network or IQVIA/Reltio, with our pre-built integrations. Streamline HCP profiling and automate your Fair Market Value (FMV) calculation using technology, and have profiling information seamlessly integrated into your engagement processes.
- **Aggregate Cap Management and Data-Driven Decision Making**
Monitor aggregate spend related to HCPs and HCOs to ensure caps are not exceeded and reveal aggregate spend data to your approvers, allowing them to make well-informed, data-backed approval decisions. The technology can automate aggregate limits as well as local, regional and company-wide limits by each type of support provided (e.g., aggregate limits for the year for travel or country limits for each meal).
- **Intelligent Approval Workflows**
Tailor the approval process to fit seamlessly into your existing approval policies and integrate with HR data to further automate manager approvals. Set scenarios that require no human approval or fine-tune various approval scenarios to ensure that your limited compliance resources can focus on the highest-risk requests.
- **Integrated Screening**
Mitigate risks by screening proposed recipients and their organizations against sanction and debarment lists, politically exposed persons (PEPs) lists and adverse media. Case IQ can help ensure that your organization does not unknowingly engage sanctioned, or otherwise problematic, HCPs or HCOs.

- **Global Reach Across Languages and Devices**

Case IQ's software is available in 27 global languages, offers automatic currency conversion and operates across desktop and mobile devices, ensuring your compliance efforts span the globe and support all of your users.

Compliance Monitoring

- **Continuous Monitoring of Actual HCP/HCO Payments**

While many compliance technology platforms stop at the needs assessment step, Case IQ provides a compliance monitoring solution that pulls ERP payment data, from systems like SAP and Oracle, and transparency data from systems like Medispend and Alanda, to detect potentially problematic payments. By applying multiple advanced forensic data analytics, you can identify high-risk payments that may have sidestepped or violated your policies or front-end controls.

- **AI-Driven Risk Analytics**

Case IQ's team of experts in forensic accounting, compliance, data science, and data engineering have built a world-class suite of AI-powered analytics designed to detect and mitigate compliance risks in real time

Sophisticated Risk Algorithm: Our advanced algorithm applies a diverse set of techniques to detect corruption, fraud, asset misappropriation, revenue recognition risks, export control violations, and conflicts of interest. By leveraging behavioral, statistical, and policy-based analytics, our system uncovers hidden risks in your company's disbursements, expenses, and revenue streams.

AI-Powered Learning: We use machine learning to generate an AI Confidence Score for each transaction, which continuously improves over time. This adaptive scoring system helps compliance teams prioritize high-risk transactions, reducing false positives and uncovering emerging risks that static rules may not yet capture. By learning from past patterns, our AI-driven approach streamlines investigations, enhances decision-making, and minimizes the manual burden on reviewers—ultimately leading to more effective and proactive compliance monitoring.

No-Code Analytics Builder: As every organization has unique risks and may encounter different risk scenarios, our software provides a no-code analytics builder that allows non-technical compliance resources to configure analytics and even create multiple new analytics in real-time. This ensures that you can control the volume of false positives easily and adjust your analyses over time to make your compliance monitoring efforts more targeted and sustainable.

- **Pre-Built Data Integrations**

Case IQ's pre-built data integrations, for example with SAP, take all the guesswork out of acquiring the data needed for advanced compliance analytics. Our team works with your IT team to automate the recurring data gathering process, speeding up your time to value.

- **Cross-Functional Utility**


Beyond compliance, having access to risk-scored HCP and HCO payment data can help multiple functions within the company from finance and procurement to investigations. For example, the investigations team is able to pull all risk scored payments to any HCP or HCO seconds after receiving a hotline complaint, without needing any help from IT or Finance, and can use that data to pinpoint specific transactions to analyze from a risk perspective.


Start Your Journey to Next Gen Compliance


With Case IQ's HCP/HCO engagement compliance solutions, you can equip your organization with next generation tools to prevent and detect risks of corruption, kickbacks, fraud, embezzlement, conflicts of interest and sanctions violations in your HCP and HCO engagements and payments. Join us in a future where integrity is better enabled through data analytics and automation technology.


The Problem We're Solving


We focused on the challenges every compliance team faces:


 Employees lacking sufficient tools to assess risk and own their own compliance

 Interfaces for the business that are not user-friendly or intuitive

 Too few legal or compliance resources to support the business

 Disorganized and disparate data stores, making insights difficult to generate

 Risks managed in multiple systems that do not talk to each other

 Not having real-time analytics and monitoring, leading to missed anomalies

About Case IQ

Case IQ offers an end-to-end compliance and case management solution that consolidates compliance monitoring, whistleblower solutions, third-party risk oversight, investigative case management and compliance approval and disclosures workflows. Lextegrity was acquired by Case IQ in 2025 and is now offered as an end-to-end suite of compliance tools.

Learn how Case IQ can help you achieve end-to-end compliance with confidence.

[Book Your Call](#)

Case IQ

WWW.CASEIQ.COM